hards of competitors as soon as the op-portunity presents itself.

The Far Eastern markets are too his. too rich and the opportunities they pre-

tically all her manufactures comprise the converting of imported raw materials

With no natural resources of any kind

o speak of, she has naturally turned

to manufacturing into finished products the raw materials of other nations. Even

the furnishings and equipment of her factories, machinery, machine tools, belt-

ing and practically every implement used in industry are imported. Hence Japan is a strategic field for the sale of Amer-

ican made machinery of all kinds. How wide this field has become can best be

five war years more than 14,000 new

industries were founded in the empire.

And then, too, Japan herself is by n

means asieep. With the growth of he industries and expansion of her facili

ties she also feels the need of a larger field of operation. As a result Japan is reaching out with the idea of extending

her facilities and markets to all the

of the United States. From a country which a few years ago was heavily in debt she has emerged from the war a

creditor nation in international finance, industrially strong and ready to take

China Looks to America.

tion of the United States for future

looks to the United States with a trus

Already China is stirring beneath the urge of national consciousness, which is

It is in China, though, that America'

cordingly.

into finished products.

The Yokohama Specie Bank

Limited

ESTABLISHED 1880 Capital Subscribed . . . Yen 100,000,000 or \$50,000,000 Capital Paid Up Yen 61,000,000 or \$30,500,000 Reserve Fund......Yen 28,000,000 or \$14,000,000

HEAD OFFICE—YOKOHAMA

JAPAN Tokio Osaka Nagasaki Shimonoseki London

ENGLAND INDIA Calcutta. Bombay ARGENTINA Buenos Aires BRAZIL Rio de Janeiro BURMA

BRANCHES UNITED STATES San Francisco Seattle Honolulu FRANCE AUSTRALIA STRAITS SETTLEMENTS

CHINA Peking Hankow Tientsin Hongkong Newchwang Changchun Harbin Fengtien Chinanfu Singapore Kaiyuan SIBERIA Vladivostok

NEW YORK AGENCY, 120 Broadway

JAVA

Batavia

Telephone-Rector 2550

The Bank buys and receives for collection Bills of Exchange, issues Drafts and Telegraphic Transfers and Letters of Credit, etc.

30 Years in Export Banking

23 Branches in South America 8 Offices in Spain, France and England Direct Connections with India

AN intimate knowledge of the people, their habits, social and economic customs is of essential importance when transacting business abroad. Such knowledge can be gained only through a constant study of the needs and daily habits of the people, acquired by years of experience and actual residence in the countries themselves.

Many of our Foreign Branches have been established 30 years.

Twenty-three of our own branches in Latin America, eight offices in Europe and direct connections throughout the world enable us to furnish accurate trade and credit information on foreign markets.

Our facilities are at your disposal through your own bank, if desired.

ANGLO-SOUTH AMERICAN BANK, LIMITED

New York Agency, 49 Broadway

Head Office London

F. C. HARDING, Agent W. M. DAWKIN, Sub-Agent

Capital and Reserves Over \$32,000,000

WE are in a position to give careful and efficient service in all matters pertaining to Foreign Banking. Our Branches and correspondents all over the world enable us to offer attractive facilities to Ex-

porters and Importers. BRANCHES

Havana, Cuba Rio de Janeiro, Brazil Brussels, Belgium Port au Prince, Haiti Panama City, Panama Cristobal, Canal Zone Cali, Colombia Harbin, Manchuria Manila, P. I.

AMERICAN FOREIGN BANKING CORPORATION

53 Broadway, New York

Capital, Surplus and Undivided Profits over \$5,000,000

VICENTE BLASCO IBANEZ

The eminent Spanish Novelist, author of the "Four Horsemen of the Apocalypse" will give a lecture on a great importance for the nited States and Latin America, to-night at 8 p. m. in the Pennsyl-

Do not fail to hear him

Room 1216. Telephone Whitehall 610. and Main Ball Room, Pennsylvania Hotel

FAR EAST BECKONS

AMERICAN TRADE

to rich and the opportunities they present too promising to wife with. Never was the time more opportune or conditions more favorable for launching trade campaigns in this field than the present. Japan, with her thousands of industries, manufacturing almost every conceivable character of goods, is perhaps one of the largest importing nations of the world, chiefly because practically all her manufactures comprise China and Japan Offer Golden Opportunities for Immediate Development.

BANKS READY TO AID Chance for American Machinery.

Facilities Never Before Obtainable Now at Command of Business Men.

By T. FRED ASPDEN,

Vice-President Park-Union Foreign understood when it is known that in the Banking Corporation. Since the time when the fragile barks of the ancients first ventured forth upon the Mediterranean on their short but perilous voyages along the coast in quest for goods for barter, it has been the dream of every trader to some day open

to himself the markets of far Cathay.

Centuries before the onward pressing fluence is being felt in the South Amer-troops of Cæsar first set foot upon the ican markets, where her nationals are shores of Europe and of Britain rumors going quietly about building the founof the tabled riches of the Orient had large export trade. mountain and sea. Tales of untold wealth, they were—of rich and lustrous fabrics of surpassing sheen and reference.

Her position in relation to other countries of the world is very similar to that of the United States. From a second where fabrics of surpassing sheen and softness whose manufacture was the occupation ble profusion—of rich spices and a nectiar brewed from the dried leaves of a bush that held great revivifying and that strength offers her.

In her future plane of the profusion of the profusio of royalty, and the secrets of which were jealously guarded. Stories of precious stories and precious metals in incalcula-

Those were the stories of ancient Cathay, the whole of the Orient, Asia and the Dutch East Indies. Those are yet the stories of China and Japan and the Orient, but highly modernized. As ragtime has succeeded the simple ballads and folk songs of a century ago, so and folk songs of a century ago, so sentatives to study the needs of the has modern industry revolutionized the country and arrange their plans ac world and marked the progress of civil-ization. To-day China is awakening from an age long sleep in which media-val customs and traditional reservations are giving place to a new national con-sciousness which is raising her from the realm of a backward nation to an equal —incalculably rich in natural resources. in the economic brotherhood of American money and American brains will do much in strengthening the posi-

Japan Now a Vast Field.

been tasting of the fruits of economic freedom. Quick to learn and quicker to adapt, Japan is to-day reckoned among the most highly developed.

Already China is stirring beneath the For more than fifty years Japan has the most highly developed nations of the world. The whole of the empire is a veritable humming beehive of industry and her foreign commerce approaches closely the \$2,000,000,000 mark annually. But it was not for the ancients to actually a commercial usage.

But it was not for the ancients to accomplish this miracle. It remained for the descendants of those half naked barbarians that Cæsar found in Europe and Britain, the great Anglo-Saxon race, to open to the world the doors of these vast treasure houses. To whom, then, should the harvest rightfully belong?

It was at Yokohama in 1854 that Cæmodore Perry delivered to the representative of the Shogun of Japan that message which opened the Grient to out-But it was not for the ancients to accomplish this miracle. It remained for

side intercourse. Aside from the histor-leal value of that event and the natural pride of national achievement the United pride of national achievement the United States, or that part of it which conducts this industries and business, except for desultery attempts, has failed almost utterly to seek to develop the rare opportunities for trade and commerce which it opened. There were many reasons for this, perhaps, but the fact remains that while the United States stood neglectfully aside England and other of the European countries were reaping a rich. Now is the time for American merchants and manufacturers to take ad-Suropean countries were reaping a rich chants and manufacturers to take ad-

European countries were reaping a rich barvest.

Conditions, however, have changed them. The banks are ready to aid, and the Nationally or industrially the United Park-Union Foreign Banking CorporaStates can no longer afford to retain this stand aside attitude in regard to the banks, foreseeing the great trade between foreign markets. All far sighted and the United States and the Far East foreign markets. All far sighted and forward looking business men are alive to this fact and are awakening to the necessity of developing their markets in every quarter of the world. Nowhere, it might be said, does greater opportunity exist at the present for export of American goods than in the markets of the Far East. There are many reasons why this is so, all of which are economic and many of which are excedient. many of which are expedient.

Now Is the Time to Act.

Prior to the war England was for years the purveyor to the Orient. Her goods and her business houses are firmly intrenched in the Far Eastern markets Leisurely Habits. and are well liked. It is, therefore, but a question of time, despite the dislocation

our products.

How this shall be done depends a great deal upon the individual American business men themselves. In this resard it might be mentioned that much a Japanese shift of workers on duty eight house could turn out a fair day's out representatives to establish perma-nent branches and go-downs in the chief cities, and who studied conditions, fa-miliarized themselves thoroughly with the requorements of the people and strove systematically and conscientiously to

Broadly speaking this is by far the most certain method of creating confidence and good will. There is but little lically controlled by the Chinese, of whom merit in the long range method of mail there are more than 33,000 scattered order circulars and catalogues American throughout the islands. The Filipinos business men habitually send out, and are gradually working into this field. though they may serve to attract a cer-tain amount of business so long as like domestic trade long before the Spaniards goods are not available elsewhere orders entered the islands, so their hold upon thus obtained will be given into the local business is well established.

business opportunities. OPPOSE SHORT DAY IN JAPAN.

A general view of business men in Japan is that the working hours in the industries of that country cannot be reof commercial routes, before she will Japan is that the working hours in the have recovered from her temporary industries of that country cannot be reaction to begin campaigning to sell her duced to as low a number as is practiaction to begin campaigning to sell her that a day and the United States, goods in the world's markets. It is but a cable in Europe and the United States, goods in the world at most before American. This view is that Japanese work more short period at most before American goods and manufacturers will be forced leisurely than do the others. The carpenter the severest kind of competition. While the time permits, no effort should be omitted to obtain a firm foothold for our products. sumes time in business hours. Japa-

of England's great success in cultivating eight houds could turn out a fair day's the China and Japan markets has been due to the fact that early in her cambility tou would have to be employed in installing the best machinery known, in eliminat-ing periods of idleness and in setting

Chinese Strong in Philippines.

The domestic wholesale and retail



Japan's Gold Imports Heavy.

Japan's import of gold during August amounted to \$24,998,512, thus bringing the the island. Frozen meat installation, tin boxes and glassware for preserved meat are in demand.

Madagasear Needs Containers.

Notwithstanding the heavy shipments of cattle from Madagasear to Europe during the war it is officially estimated that there are now 7,000,000 head of that there are now 7,000,000 head of cattle in the island. Frozen meat installation, tin boxes and glassware for preserved meat are in demand.

MERICAN automobiles practically dominate the pleasure and passenger transportation of the Dutch East Indies, but these insufferably slow ox carts still carry most of the freight. Java's roads are very fine and well suited to the use of motor trucks. Perhaps in a few years they will supplant these picturesque carta.

INSTRUCTION.

NEW YORK CITY.

PABST-HARLEM Dance Hall

125th St., west of 7th Ave.

PANCING INSTRUCTION Individual Instructor. 3 Lessons, 25c Every Evening
7 to 12.
Saturdays,
Sundays and
Holidays
2 to 12 Priva e Les ons Half Hour, 50c

Eddie Leonard's Minstrel Band BERLITZ SCHOOL

Languages 28-30 West 34th St. Brooklynt 21st Livingston St. TERMS MAY BE BEGUN AT ANY TIME. Bookkeeping, Shorthand, Secretarial and Penmanship Departments.

Castman Skimes Call or write for Cata-PRATT SCHOOL. SI WAST 66th St Secretarial training, individual instruction. They overlap work in the sountry for thorough work

GOVERNMENT AUCTION SALES.

SALE BY THE NAVY Buildings, Fixtures and

Material NAVAL TRAINING CAMP PELHAM BAY, N. Y.

481 BUILDINGS

The plant of the Main Camp, Probation Camp, Pelham Bay Ex-tension, Isolation Camp, Emergency Hospital and other buildings, including in all 481 buildings at the Naval Training Camp, Pelham Bay, N. Y., will be sold by sealed proposals to be received not later than 11:60 A. M., 25 November, 1919, by Board of Survey, Appraisal and Sale, Navy Yard, New York. These buildings are of wooden construction and in excellent con-

Full description, terms of sale and further information may be secured by addressing Lieut. Comdr. E. H. Tricou, Senior Member Board of Survey, Appraisal and Sale, Navy Yard, New York, telephone Main 9000, Branch 204, JOSEPHUS DANIELS, Secretary of the Navy.

FORECLOSCRE SALES.

Supreme Court, County of New York, The Equitable Trust Company of New York, as Trustee, &c., Plaintiff, against The New Theatre and others, Defendants, County Clerk's No. 14-03 of 1919. In pursuance of a judgment of fore-closure and sale, duly made and entered in the above-entitled action and bearing date the 19th day of August, 1919, i, the undersigned, the referce in said judgment named, will sell at public auction, at the Exchange Salesroom, No. 14-15 Vesey Street, in the Berough of Manhattan, City of New York, on the 7th day of October, 1919, at 12 o'clock noon on that day, by Venry Brady, Auctioner, the premises and property directed by said judgment to be sold, and therein described as follows:

"All that certain tract, piece or parcel of land, situated in the Borough of Manhattan, City and County of New York. State of New York, bounded and described to follows:

Beginning at the corner formed by the

hattan, City and County of New York. State of New York, bounded and described as follows:

Beginning at the corner formed by the intersection of the northerly side of Sixty-second Street what the westerly side of Central Park West; running thence westerly, along the northerly side of Sixty-second Street two hundred and twenty-five (125) feet; thence northerly, parallel with Central Park West one hundred (109) feet five (5) inches to the centre line of the block, parallel with Sixty-second Street, twenty-five (25) feet; thence northerly, again parallel with the westerly side of Central Park West, one hundred (109) feet five (5) inches to the southerly side of Sixty-third Street; thence easterly along said southerly side of Sixty-third Street; thence easterly along said southerly side of Sixty-third Street, and thence southerly along the westerly side of Central Park West, and thence southerly along the westerly side of Central Park West, and thence southerly along the westerly side of Central Park West, and thence southerly along the westerly side of Central Park West, two hundred (200) feet ten (19) inches to the point or place of beginning:

Together with the buildings fitures.

tral Park West, two hundred (199) toeten (18) inches to the point or place of
beginning:

Together with the buildings, fixtures
and improvements thereon, constructed or
to be constructed or in process of construction; and also all costumes, scenery
and stage equipment, of every kind and
nature whatsoever, now ewned by the
Mortgagor, or hereafter acquired by means
of the bonds issued hereunder or their
proceeds; and also all permanent additions
which may hereafter be made to the said
property or its appurtenances; and also
all the estate, right, title, interest, property, possession, claim and demand whatssever, as well in law as in equity, of
the Mortgagor of, in or to the same and
every part and parcel thereof with the
appurtenances.

Dated, New York, August 21, 1919

PHILIP J. RINNOTT, Referee.

MURRAY, PRENTICE & HOWLAND,
Altornoy's for Plaintiff,
27 Wait Street, New York City.

The following is a diagram of the premises to be sold; it has no street number:
\$27d Street.



5234

5234

Sind Sireet.

The approximate amount of the lien or charge, to satisfy which the above-described property is to be sold, is one million eight hundred and thirfy-one thousand one hundred and fifty-aix and twenty-five one-hundredths dollars (\$1,831.156.25) with interest thereon from the 13th day of August, 1919, together with the coats amounting to One hundred eighty-seven dollars. fifteen cents (\$187.151), with interest from August 19th, 1919, together with the expenses of the sale. The approximate amount of the taxes, assessments and water rates, or other lions, which are to be allowed to the purchaser out of the purchase money, or paid by the Referee, is one hundred and twenty-six dollars and forty cents (\$12.849) and interest.

Said premises and property are to be sold as an entirety and in one lot or parcel. Said premises are to be sold subject to building restrictions and regulations contained in a resolution or ordinance adopted July 25th, 1916, by Board of Estimate and Apportlomment of the City of New York and amendments thereto, also subject to any state of facts which an accurate survey would show.

Dated, New York, August 21, 1919.

PHILIP J. SINNOTT, Referee.

The sale in the above entitled action is hereby further adjourned to Tuesday, No-hereby further adjourned to Tuesday, No-hereby further adjourned to Tuesday, No-hereby further adjourned to Tuesday, No-

place.

The approximate amount of the taxes, assessments and water raises or other ilens, which are to be allowed to the purchaser out of the purchase money or paid by the Referes is \$21,710.50 and interest, in lieu of the amount stated in the foregoing notice.

DISSOLUTION NOTICES.

STATE OF NEW YORK, OFFICE OF THE SECRETARY OF STATE, as:
This Certificate, issued in duplicate, hereby certifies that the Mines Management Company, a domestic stock corporation, has filed in this office on this 7th day of November, 1919, papers for the voluntry dissolution of such corporation under section 211 of the General Corporation Law, and that it appears therefrom that such corporation has complied with said section in order to be dissolved.

Witness my hand and the seal of of office of the Secretary of State, at the City of Albany, this ser-enth day of November, one thousand nine hundred and

nineteen.

C. W. TAFT.

Second Deputy Secretary of State.

NOTICE TO CREDITORS.

All persons having claims against the above named corporation are directed to present the same forthwith at the office of Edwin O. Helter, 80 Broadway, Borough of Manhattan, City of New York.

INTERNATIONAL MERCANTILE MARINE LINES

AMERICAN PHII ADELPHIA - LIVERPOOL

RED STAR N. Y.—PLYMOUTH—CHERBOURG— ANTWERP

Lapland a P.M. Dac. 11

WHITE STAR N. Y.—CHERBOURG—SOUTHAMPTON Adriatic Nov. 25
Lapland B.P.M.Duc. 11 NEW YORK-LIVERPOOL

Cedric 10 A. M., Nov. 14 Baltic 12 Noon, Nov. 15 | Dec. 20 NAPLES-GENOA 3 P. M. Nov. 25 Offices, 9 Breedway - New York

CUNARD ANCHOR

Passenger and Freight Service. NEW YORK to LIVERPOOL NEW YORK to PLYMOUTH, CHERBOURG and SOUTHAMPTON

New YORK to PLYMOUTH.
HAVRE and SOUTHAMPTON Royal George Dec. 9
NEW YORK to PLYMOUTH
CHERBOURG and LONDON
Caronia Nov. 12, Dec. 13
NEW YORK to PLYMOUTH,
HAVRE and LONDON
Dec. 10

NEW YORK to PIRAEUS NEW YORK—L'DERRY—CLASGOW 21-24 STATE STREET, NEW YORK



HAVANA | WEEKLY MEXICO SAILINGS To Progreso, Vers Cruz and Tampico Regular Sailings to Nassau, Bahamas. Literature and full information on requ

FURNESS BERMUDA LINE S. S. "FORT HAMILTON" S. S. "FORT VICTORIA"

FURNESS LERMUDA LINE

cost COASTWISE STEAMSHIP LINES-For at south. Old Dominion, Savannah rn Pacific Lines-For passenger in-ion apply to Consolidated Railway

SCANDINAVIAN AMERICAN LINE Detmark, Norway, Sweden, Passenger Office, I Brondway, N. Y. N. Y. direct to GOTHENBURG, SWEDEN SWEDISH AMERICAN LINE, 24 State S You will have carefully se-CANADIAN PACIFIC RAILWAY, F. R. Perry, Gen. Agt., Pass Dept., 1231 Bway Montreal or Quebec to Europe, Can. Pacific Ocean Services, Ltd., 1931 Broadway

COLONIAL LINE BOSTON & RAIL \$4.40

FROVIDENCE DIRECT BOAT \$2.97 All Outside Staterooms, \$1.08 to \$3.24. Above Prices include War Tax Bont leaves Pier 1s. North River Daily and Sunday at 5 P. M. Phone Spring 9401.

RAY STATE LINF

SIGHT SEEING YACHT "Tourist" SAround New York Lr. Battery Pier Daily, 10:30, 2:30. Tel. Broad 2275. HUDSON RIVER NIGHT LINES

From Pier 12, N. R., fret Canai St., daily sailing 6 P. M.: West 122d St., 6:20 P. M. Due Albany 6 o'clock following morning. FALL RIVER LINE

to Boston. Strs. Lv. Pier 14, N. R., 5:00 P. M TOURS. CRUISE=

TO SOUTH AMERICA Through the Panama Canal

Sailing January 7 Visiting Jamaica, Panama, Peru, Chile, Argentine, Uruguay. Shore Trips included. 60 Day Cruise, 12,000 miles. Price \$1,675 to \$1,745.

THREE SPECIAL CRUISES TO THE WEST INDIES By Great White Fleet S. S. Saiting Jan. 10, Jan. 31, Feb. 21. Travel the American Way. Booklets on request.

Whenever you travel carry those spendable everywhere-American Express Travelers Cheques. American Express Travel Department 63 BROADWAY, N. Y. Phone Bowling Green 10000, 118 WEST 30TH ST., N. Y. Phone Grosiny 4561 or 754.

COOK'S Travel Service

MERICAN EXPRESS

LEARN TO BE A CHAUFFEUR—Pleas

TRAVEL DEPARTMENT

Tickets. Tours. Travelers Cheques

WEST SIDE T. M. C. A., 215 West 87th St., tarea hought. BUNNERT, 175 B'way (upstairs).

HELP WANTED-FEMALE.

FORMER TELEPHONE **OPERATORS**

are invited to volunteer

for extra evening work

during the month of De-

If interested, telephone

Miss Carneross, Madison Souare Official 28 or call

at 1158 Broadway (corner

27th St.)

NEW YORK TELEPHONE

GIRLS and YOUNG WOMEN

16-35 YEARS WANTED BY THE NEW YORK TELEPHONE CO.

Telephone Operating. Liberal salary while learning.

Rapid advancement. Apply 1158 B'way,cor. 27th st., Manhattan Telephone-Madison Square Official 28.

GIRLS

Several over 16 for clean pleasant work, assorting paper patterns; short hours, pleasant surroundings; parents invited to inspect our workrooms; just the place for beginners; \$10 start.

Pictorial Review Co. 215 WEST 39TH, 6TH FLOOR.

YOUNG WOMEN

HIGH SCHOOL EDUCA-TION OR BUSINESS EX-

IF YOU WISH A PERMANENT POSITION WHERE

The work is agreeable Good meals are served at

Sickness disability benefits are paid The working conditions are

lected and congenial asso-The office hours are from

9 to 5 (Half days on Satur-Rest Rooms are provided

Vacations with full pay are given The salary to start is \$13.00

Salary increases are given at frequent intervals.

per week

TEAR OUT THIS ADVERTISEMENT, WRITE YOUR NAME AND ADDRESS ON THE LINES BELOW AND MAIL IT TO BOX J 216 "SUN" OFFICE.

WANTED—Experienced woman Dicticing for Industrial Plant Dining Room. Most have complete college course in dictary at-ministration. State age, training, experi-ence and salary expected. E., bex 109 Sun.

HELP WANTED-MALE, A WORLD QUESTION! HOW CAN I ATTAIN

I have asked myself that question for the past ten years. Now I have solved the problem.

SUCCESS.

I'll give 5 real men a chance to share it with me. All that is necessary is confidence in yourself. Act

quick. M. PIERRE PAYETTE. 3d Floor Goodrich Bldg.,

1780-82 Broadway. Auto School Largest and best school in the WEST SIDS U. 3. Send for booklet and pass Y M. C. A. to school Tolephone Columbus II W. 57th St. 7920. Special classes for lades. ESTABLISHED Christian wholesale importing house has vacancies for boys de-siring to learn the business, with chances

of advencement and permanent position. E. C., box 180, Sun. LOSS Department, Head Office stum. Fire Insurance Company. Two ex-perienced clerks wanted. Yorkshire COVERS THE WORLD
THOS. COOK & SON
THOS. COOK & SON
Insurance Company, 80 Maiden
The insurance Company, 1 wo experienced cierks wanted. Yorkshire
Insurance Company, 80 Maiden
The insurance Company, 1 wo experienced cierks wanted. Yorkshire
Insurance Company, 2 wo experienced cierks wanted. Yorkshire
Insurance Company, 3 wo experienced cierks wanted. Yorkshire
Insurance Company, 4 wo experienced cierks wanted. Yorkshire
Insurance Company, 4 wo experienced cierks wanted. Yorkshire
Insurance Company, 5 wo experienced c

HELP WANTED-MALE.

OPERATORS Canvas work on heavy machines; good pay, 52 South SALESMEN.

We have the facal agency for one of the best propositions ever offered to the public. THE OFFICERS OF THIS COMPANY ARE MEN OF NOT ONLY NATIONAL BUT INTERNATIONAL REPUTATION. THE COMPANY IS ON A SOLID FINANCIAL BASIS AND IS DISTINCTLY HIGH-GRADE FROM EVERY ANGLE.

We want one or two men who have a wide acquaintance among worthwhile hyshess or professional people of means, to handle some of the stock for us on an extremely liberal commission basis; only men with the highest credentials and who are prepared to show that they can get the hushess, need apply for this position; we do not, however, require the men we seek to have sold stock before, as long as they are of the right type to develop along that line; to the right men we will make a proposition which they cannot afford to overlook, even including our assistance in closing the leads so that all they need to do is to afford the introduction.

Write, phone or call in person, La Vormer & Co., 1487 Broadway, be-ween 42d and 43d Sts. New York Cits, alephone Bryant 7374-7375. Talegnone Bryant 7374-7275.

SALESMEN—I want sales manager and salesmen to sell securities on a commission basis; a new discovery and a field that affects everyone; your future and mine in this new industry are limited only to our ability to do things; do the first thing and see me; let's get together, work together, and make money together in this most wonderful field; I want men in the Eastern cities, town and country; see or write me. I. W. MARTIN, 1270 Broadway, Room 1914.

SALESMAN, SECURITY—Financial house BALESMAN, SECURITY—Financial house engaged in financing motor car sales desires to engage active, industrious man of good standing to present its preferred stock, with common stock bonus, to investors; investment amply secured and affords high profit opportunity; most attractive, salable security; liberal commission, 20 per cent, basis only, but "loads" furnished, 110 West 40th St., Suite 40s, New York.

SECURITY SALESMEN—Wanted, five high class, clean out security salesmen; men of proven ability with high grade references; to such men I have a proposition that will appeal and produce substantial results; commission basis; live leads furnished. Call Reom 617, 1276 Broadway.

SAILMAKERS WANTED—Good pay, Apply 52 South Street, New York SITUATIONS WANTED-MALE,

BOOKKEEPER-Young man (21), ac-ountancy student New York University, states position S. MINTZ, 441 E. 16th St. EUROPEAN RESORTS.



THROUGHOUT Switzerland the eye is enchanted by most picturesque scenes of native life. They are as varied and interesting as the everchanging panorama of wondrous views in this miniature paradise While in Europe

SWITZERLAND your headquarters Send for Packet No. 52 containing the famous Hotel Guide, maps, etc., enclosing 10c postage.

Official Agency of the SWISS FEDERAL RAILROADS 241 Fifth Avenue New York

AUTUMN RESORTS. NEW YORK-Long Island,

Garden City Hotel

GARDEN CITY, LONG ISLAND. Special Wuster Ratos Nov. to May J. J. LANNIN CO., Props.

NEW YORK-Westchester

Gedney Farm Flotel White Plains, N. Y.

EDWARD H. CRANDALL.

Open All Year

Private motor less service without charge. Briarcliff Lodge BRIARCLIFF MANOU N. Y. VIRGINIA.

HOTEL CHAMBERLIN FINE AUTUMN GOLF
Swimming Tool, Seafond
Culative, Every European
Bath and Treasport, White
GEO, F. AEAMS, Manager
Fartress Nonree, Ya., o.a. any U. S. Rallway Administration office, Bertha Ruffner Tourist Bureau, 1278 Broad-way, any "Cook's Tourist For "ask Br. Fos-ter" at Lord and Taylor's, Hotel Pennsyl-vania, or 258 W. 41ml St., Frank Tourist Co., 458 Fifth Ave.

OLD POINT COMFORT

NEW JERSEY-Atlantic City. The Breakers

Attantic City Consumity attractive during Autumn and Winter Season. Luxurious lobbies, restful aun parlors and superbunuss. A palatial residence for those seesing rest and recreation.

AMERICAN and EUROPEAN PLANS.

Marlborough-Blenheim THE LEADING RESORT HOUSE OF THE WORLD ATLANTIC CITY, N. J HEALTH IS SPICIENCY
A Germicide Climate and Clean Atrans
No Dust. No Dist. Innumerable Durdose
Recreations and Indoor Enterpainments
Ownership Management Josish White & Sons Co.

RAYMORE ATLANTICOTT WORLD'S GREATEST HOTEL SUCCESS

MISCELLANEOUS. RAYMOND-WHITCOMB TOURS The Boat in Travel.

BUSINESS CHANCES. RICE, Chocolate in Hars, cross powder, bacon, lard, beef tailow, 47% acrt, said butter, standard condensed milks hardest beans, four, cigarettee, canales trook a mples, possible), for purchase Alfal Blaffo D CARVALMO, Rus de Spa, 74, brusseis, bee

CANES AND GLASSES TAXED IN FAR EAST Even Brides' Suit Cases Are a Luxury.

tion scheme that will either work out as a raid on luxuries or fill the town as a raid on luxuries of the terms on coffers. There are seventeen items on due to the fact that early in her cambility, which includes about everything to obtain permanent markets in paign to obtain permanent markets in paign to obtain permanent markets in those countries her business houses sent those countries her business houses sent would have to be employed in eliminating. from gold rimmed spectacles to the bri-dal couple's extra suit case. On levying the tax the authorities an-

cases on the oceasion of their wedding celebration, 20 yen.

May festival flag tax, 5 yen annually.

The first kite tax, 20 yen a kite.

Fancy walking stick tax, 20 sen a

Homes to Supplant Jalls.

Bankers to Leave for Far East. Arthur Kabanach, vice-president of the National City Bank, and H. P. F. Green, president of the International Banking Corporation, will leave shortly on an extended trip throughout the Far East to inspect the branches of the In-ternational Banking Corporation.

Kone, Nov. 11.—The town of Nagao-kagun, Kochi prefecture, has placed the ban on luxuries. At least the village chief assembly has hit on a novel taxa-

nounce that they are not so much op-posed to luxuries as they are toward raising funds to run the town Government. Here is the luxury tax list: Matrimonial accessory tax to be im-posed on both parties who are the senders or receivers of more than three suit

Villa tax, 50 sen a tsubo. Piant pot tax, 50 sen yearly a pot. Chess or checker board tax, 50 sen annually a board. Silk umbrella tax, 1 yen each, Summer overcoat tax, 3 yen a year. Gold rimmed spectacle tax, 50 gen p

Caged or tame birds, 20 sen each a

SYDNEY, Australia, Nov. 11 .- D. R. Hail, Minister of Housing, is plan-ning to pull down a number of Australian jails to provide sites for homes for the people. A number of prisons have been closed in the last few years, and conditions indicate they will not have to be reopened. The jail at Wollongong is now undergoing inapection with the expectation that it can be abandoned and its site used for home